

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code section 12599)

(11 Cal. Code Regs. section 308)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1.

An annual financial report must be filed for each event
for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. <u>588</u>	CT No. <u>4678</u> ✓ F.E.I.N. No. <u>94-1559853</u>
<u>BUCEPHALUS ASSOCIATES, INC</u>	<u>BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA</u>
<u>Name of commercial fundraiser for charitable purposes</u>	<u>Name of charity</u>
<u>1502 ST MARKS PLAZA, STE 8&9</u>	<u>900 FULTON AVE., STE 210</u>
<u>Address of commercial fundraiser for charitable purposes</u>	<u>Address of charity</u>
<u>STOCKTON, CA 95207</u>	<u>SACRAMENTO, CA 95825</u>
<u>City, State, and ZIP Code of commercial fundraiser for charitable purposes</u>	<u>City, State, and ZIP code of charity</u>

THRIFT STORE _____ held (on) (from) JAN 1, 200 5 to DEC 31, 200 5
(Type of Activity) (Date or dates must be shown)

1. REVENUE		
A. Store Sales	<u>1,691,632</u>	A.
B. Rag Sales		B.
C. Miscellaneous Income	<u>21,075</u>	C.
D. TOTAL REVENUE		<u>1,712,707</u> D.
2. STORE EXPENSES:		
A. Salaries - Store Management	<u>55,848</u>	A.
B. Salaries - Employees	<u>630,819</u>	B.
C. Payroll taxes	<u>53,551</u>	C.
D. Employee benefits	<u>57,670</u>	D.
E. Truck Expense	<u>171,406</u>	E.
F. Advertising	<u>10,938</u>	F.
G. Insurance	<u>93,475</u>	G.
H. Telephone	<u>17,209</u>	H.
I. Rent	<u>222,936</u>	I.
J. Utilities	<u>45,035</u>	J.
K. Sales Tax		K.
L. Office Expense	<u>63,618</u>	L.
M. Depreciation	<u>13,658</u>	M.
N. Leasehold Improvements (Amortized)	<u>34,044</u>	N.
O. Solicitation and Pick Up Expense	<u>130,552</u>	O.
P. Other Expenses. (Attach a Schedule)	<u>200,306</u>	P.
Q. TOTAL EXPENSES		<u>1,801,065</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)		
Volume of soft goods purchased in 100 cubic feet: _____		3.
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES (Line 1D minus Line 2Q minus Line 3)		4.
5. NET INCOME (Lines 1D minus 2Q)	<u>-88,358</u>	5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES	<u>61,200</u>	6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)	<u>61,200</u>	7. ✓

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8. a. Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes If "yes," complete the following: ☒ No

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of director, officer, or employee to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

BUCEPHALUS ASSOCIATES, INC
CF No. 588
12/31/2005
FORM CT-2TCF

P. Schedule of Other Expenses

Purchases	40289
Legal & Accounting	22854
Misc & Dump Fees	19303
Bank/Credit Card Fees	21296
Janitorial	8272
Security	9275
Taxes- Property/Business	28946
Store Supplies	<u>50071</u>

Total Other Expenses	<u><u>200306</u></u>
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